

Developing Your Management Style Using Coaching in a Business Environment - Course Outline

Duration: **3 hours**

Course Description

Coaching is very different style of management to traditional "command and control" methods. It encourages your employees to take responsibility, work independently and helps them to develop and grow whilst still feeling supported by you and is much more in step with the expectations of a more modern workforce. You'll learn what it is and how to do it, to enable you to better support and develop your team.

Who should attend?

This course is ideal for managers and business owners looking to develop a coaching style of leadership to get the most from their team. Perhaps you have never had any formal management or perhaps you want to try to develop your management style; either way, this session is designed for you. (You will need to have direct reports to get the most from this session.)

What will it cover?

- ✓ The role of the 21st century manager
 - Communicating a clear vision
 - The science of motivation
 - How to engage your team

- ✓ Developing people through coaching
 - Coaching as part of management
 - Understanding delegation
 - Learning and practising a coaching technique

- ✓ Thinking about your development too
 - Succession planning
 - Your future goals
 - Celebrating success